



Vacancy summary

Regional Sales Director

GE01383703



улица Дмитрия Узнадзе, Плехановы, Чугуретский
Район, Старотбилиский Район, Тбилиси, 98104, Грузия

Education : Bac +5, Master, Engineer

Experience : 3 years - 5 years

Industry : Commercial / Sales

Position : Manager

Mobility : National

Availability : Full Time

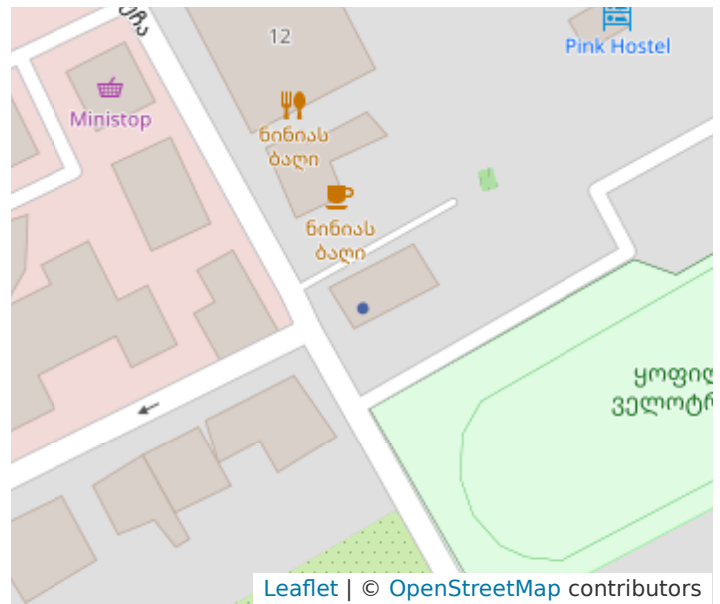
Languages

Georgian : Fluent

Russian : Advanced

English : Intermediate

Vacancy location



Vacancy details

Coral Club is looking for Regional Sales Director

Since its founding in 1999 Coral Club has grown into a leading producer and promoter of healthy lifestyle products. The company makes use of innovative methodologies and cutting edge R&D in healthcare, offering top quality products with maximized nutritional value that help create a healthy balance within the body.

Main Responsibilities :

- Manage an existing team of sales managers (distributors)
- Create conditions for the effective work of distributors with customers: product presentation, communication rules, marketing campaigns.
- Work with analytics statistics
- Identify and stimulate distribution activities
- Understand the regional market and its development

As a stable company, we are looking for an employee for a long period of work, so we will be glad if you:

- Able to make decisions, service oriented, attentive and friendly
- Organized and adaptable at the same time, has good negotiation skills
- Discreet and not afraid of multitasking
- Experience in a leading position in the field of sales - from 3 years
- Knowledge of Russian and Georgian languages

We offer:

- Work in an international company with high moral values
- A team that supports, helps and inspires
- Ability to apply their skills to develop themselves and the company
- Fixed salary + 20% KPI
- Excellent office

Send your salary wishes in the CV by e-mail m.ivanenko@coral-club.com

Sincerely, Marina Ivanenko

Contacts

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