



## Vacancy summary

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# Remote sales job (B2B)

GE01365301

**Georgia**

**Education :** Bac +5, Master, Engineer

**Experience :** 1 year - 3 years

**Industry :** Commercial / Sales

**Mobility :** International

**Contract :** Long term

**Availability :** Full Time

**Languages**

English : Fluent

## Vacancy details

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Our international company sells translation, editing, and copywriting services in multiple languages.

We are a young and international team that is actively looking for a sales manager to join our team. If you consider yourself to be a very sociable, ambitious and open person, who is looking for a place to implement his or her crazy ideas, wants to work remotely and at the same time get a new interesting experience, then you should definitely join us!

You are our ideal candidate if:

- You are fluent in English, in writing, and speaking, and you can handle presentations and negotiations with clients in English
- You know that to sell, you need to listen to a client, not speak to them
- You are looking for opportunities to grow in sales, receive constant education and responsibility

- You have previous experience in sales
- You can work self-motivated over a longer time frame without anyone telling you what to do

What will you precisely work on?

- Start first contacts which might require you to use any suitable tool, email, LinkedIn, Facebook, WhatsApp, phone
- Do product presentations
- Negotiate contract terms with clients

What do we offer you?

- A fully remote job
- Adequate salary + percentage
- Experience working remotely
- An opportunity + budget for constant sales education, every week
- Constant feedback from an international sales guru

Please don't apply if your oral English is not good enough to handle intense business conversations with international, native-speaking clients or if you don't have any previous experience in sales.

If you are interested, please fill out an application form on our website.

You can find out more about us on our website.

## Contacts

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**mobile:** (+380) 063 543 2217