



## Vacancy summary

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# Sales Manager

GE01455327

Georgia



[gancxadebibi.ge](https://gancxadebibi.ge)

**Education :** Bachelor, Bachelor of Professional

**Experience :** < 1 year

**Industry :** Commercial / Sales

**Position :** Manager

**Contract :** Long term

**Availability :** Full Time, Day, Weekend and day off

### Languages

Russian : Fluent

English : Advanced

**Salary :** 1 000\$ 2 595GEL

## Vacancy details

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We invite active, communicative, and effective candidates for the position of sales manager for full-time employment!

This is a job for those who easily find a common language with any person and know how to sell or want to learn it

and want to earn.

A1 Telecom provides our clients with modern corporate telecommunication solutions and systems. We provide voice communication channels and SMS mailings for call centers and corporate clients. We provide cloud PBX services.

We offer:

- Quick adaptation in the Company, product training, and the opportunity to start a career with us.
- Support from the business owner, managers, and colleagues on any issue during work.
- Opportunity to earn. Our managers earn an average of \$3,500 per month.
- A clear and transparent system of motivation.
- Opportunity for career growth: Team-lead (in 4-6 months), head of OAP (in 6-12 months you can lead the current department or form your own).
- Work format: remote (a PC/laptop, a stable Internet connection, a headset, a webcam and a separate space for organizing the workplace are a must have).
- All the necessary tools for cooperation (access to PBX, CRM, mobile/landline number and individual line on which you will make calls).
- Annual paid holidays, sick leave. Additional/holiday weekends (after the end of martial law and the Victory of Ukraine)

We expect from you:

- Experience in sales or call center 1+ years. Experience in the B2B segment will be your advantage.
- Effectiveness (each of our specialists is motivated to work effectively)
- Ability to multitask and respond quickly in a changing sales environment.
- Stress resistance (one of your responsibilities will be making cold calls to potential clients).
- Ability to communicate with clients online.
- Knowledge of foreign languages: we work in the international market without geographical limitations. Therefore, a foreign language will be your advantage. (advanced English; German, Polish or any other)

Responsibilities will include:

- Search for potential customers.
- Communication with clients.
- Making cold calls (on own database and on the Company's database)
- Collection of basic information about the client
- Identification of pains and needs of the client
- Organization of presentations
- Documentation and CRM management

What should be sold:

- Communication channels (VoIP and SMS, TDM) for call centers, banks, marketing companies, telecommunication operators, etc.
- Cloud PBX services for sales departments.

Terms of our cooperation with you:

- Fixed work schedule: from 9:00 a.m. to 6:00 p.m. Monday-Friday.
- Timely payment of wages: rate (400-1100 \$) ± KPI + premium (%). The rate depends on the results of the final interview.

To whom to sell:

Our clients are small and medium-sized businesses. Almost any company that has its own sales, procurement or customer service department is a potential buyer of our services. We work worldwide (Ukraine, countries of Europe, America, Asia and Africa)

During the sale, you will interact with business owners, directors, sales, marketing and IT services managers.

If you want to try yourself in our company, you need:

- Respond to this vacancy and send your resume with a cover letter about how you can be useful to the Company.
- Pass the interview and successfully complete the internship.

Success in our company is in your "hands"

Type of employment: full-time, remote work.

@A1THR

## Contacts

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**mobile:** (+380) 093 789 2744

**Other:** Telegramm @A1THR