



## Vacancy summary

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# Sales Team Manager

GE01455564

**Tbilisi**

**Education :** Bachelor, Bachelor of Professional

**Experience :** 1 year - 3 years

**Industry :** Internet / Electronic Commerce

**Position :** Management / Administration

**Availability :** Full Time

## Vacancy details

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Music event organizer and music show ticketing provider Rainbow Events announcing a vacancy for the position of Sales Team Manager.

The company has been operating since 2016 and provides services to both companies and individuals.

Join our Sales department and enjoy a professional, rewarding job atmosphere at a company that puts an emphasis on professional standards, while keeping the workplace fun. We offer competitive fees and great benefits for the right applicant.

Office Location: Tbilisi, Kazbegi Ave

Main responsibilities:

- \* Oversee the interviewing, hiring, and training of a company's sales staff to ensure an effective salesforce
- \* Develop and implement programs effective for enhancing sales performance
- \* Motivate and guide sales teams to improve performance and achieve set goals

- \* Monitor the activities of sales personnel to assess performance and productivity
- \* Develop and implement plans effective for enhancing sales and overall company performance
- \* Ensure objectives and activities are in line with sales targets!
- \* Conduct surveys and research to gather information regarding market trends, potential leads, and sales opportunities
- \* Compile, analyze, and interpret sales data to provide reports to management on performance
- \* Organize meetings to discuss sales activities and make decisions on strategies necessary for improvement.

Job requirements:

- \* At least 2 years as a team leader
- \* Relevant work history and/or experience may be considered in lieu of degree/years of experience
- \* Problem-solving including root cause failure analysis methods
- \* English - reading, writing, and verbally
- \* knowledge and ability in Excel and PowerPoint
- \* Ability to work under pressure
- \* Good interrelation skills
- \* Creativity
- \* High Learning ability
- \* Organized
- \* written and verbal communication skills
- \* ability to prioritize

Interested candidates are kindly requested to send their resume (CV) to the following email address:

[anri.shai@gmail.com](mailto:anri.shai@gmail.com)

## Contacts

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