



Vacancy summary

Sales and Marketing Executive

GE01442966

Georgia

Education : Bac + 3 License

Experience : 1 year - 3 years

Industry : Computer / Information Technology

Position : Commercial / Sale Rep / Technico Commercial

Contract : Long term

Availability : Full Time

Salary : 350€ 1 090.35GEL

Vacancy details

A fantastic sales and marketing career entry point in IT industry for a recent graduate with fluent English. Join a fast-growing niche SAP services provider in a diverse, supportive, multicultural and inspiring environment with fully remote opportunity! Contact us on sales@trijotech.com if interested.

The Ideal Candidate description:

- marketing or business-related degree with 1-2 years of experience in marketing but we'll also consider a recent graduate
- excellent listening, verbal and written skills in English
- prior sales experience is necessary, prior sales experience in B2B will be perfect
- highly customer-focused with human approach: building relationships, interpreting business needs, being understanding, but persistent and target-oriented
- comfortable with deadlines, fast and attentive along with being able to analyse and manage high volume of emails and data

- a proactive team player who can work independently with deep respect to details and accuracy
- proficiency in MS-Office applications (Word, Excel, PowerPoint),

Responsibilities:

- maintaining a high level of daily activities including calls, emails and LinkedIn connections
- assistance in developing and implementing marketing concepts
- creating/managing text and visual website and LinkedIn content in cooperation with our technical team
- generating, managing and driving the leads
- research, identification, qualification and prioritizing target accounts
- managing, tracking and reporting on all activities and results using our CRM tool

Contacts

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